



SERVICES PORTFOLIO

Professional Consulting Services

Need advice for a big project or want strategic input that will help you meet your IT goals?

IT Support Services

We monitor and manage our clients' networks, desktops, and everything in between.

Corporate Audio, Video Services

Keep your people connected. Conferencing and video room systems save time, money and travel.

Structured Cable | Wireless Access

As the size and nature of your business changes, so will your need for IT access and more speed.

Physical Security

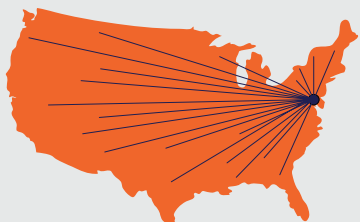
There's one thing everyone agrees on - protecting your people and your assets is absolutely critical.

Business Communications

Our portfolio offers everything from phones to collaboration capabilities that help you keep in touch.

COMPLETE COVERAGE

DataLink is based in Millersville, MD and supports your local, regional, and national locations.



We Make "IT" Easy

Professional Consulting Services

Procurement & Bid Consulting

Do you know what to ask for or when to get started?

If not, you might end up with more problems...

- Not providing enough clarity in a bid can waste time comparing apples to oranges
- Not knowing service provider track records could yield the lowest 'price,' coupled with the added expense of poor network or service performance
- Not allowing enough time for service provisioning or equipment delivery could leave your new location disconnected from customers
- Not planning far enough ahead could cause unanticipated delays or expensive expedites in order to finish your project on schedule

Benefits of Procurement and Bid Planning

- Improved savings through innovative price reductions and/or quantity discounts
- Speedier negotiations and contract execution
- Reduced miscommunication and disputes with suppliers and service providers
- Less chance of unexpected cost overruns
- Better outcomes, faster paybacks, and improved ROI

What We Do

- Provide guidance on bids to fit your IT roadmap
- Prepare realistic budgets for each phase of your project
- Offer impartial advice on the latest equipment and IT services
- Leverage high-level supplier relationships to help you secure the best pricing
- Provide compliance services to ensure effective proof of purchase, administration and management of your software environment
- Assist with deployment and ongoing support

We Make IT Easy

When you need extra support getting bids together for an IT project, our team is ready to help you get the best bang for your buck. Whether you're running a small or medium-sized business, each and every DataLink client is valued. You'll know it, because we'll prove it every day. And it's why for years and years, our client relationships continue.