



# Customer Experience Heritage Properties

*"With DataLink handling the networks, I know our tenants can count on their office technology on Day One."*

Chris Morris  
Executive Vice President  
Heritage Properties, Inc.

## A Formidable Team

Based in Towson, Maryland, Heritage has specialized in Commercial Real Estate since 1986. Heritage has built its business by providing tenants with experienced interdisciplinary teams, premium locations, distinctive design, and quality construction. As part of its mission to exceed every tenant's expectations, when Heritage needs Networking, Video Surveillance, or ongoing IT support, it reaches out to its trusted local partner – DataLink.

## A Solid Foundation

DataLink works closely with the Heritage team to design Voice, Data, and Video platforms for new and renovated properties, making it easy for Heritage to offer tenants a one-stop-shop for network design, installation, and service. DataLink's core deliverables include...

- ◆ Craftsmanship – Efficient business operations require professional network design, layout, and installation coupled with responsive support. For over 20 years, DataLink's certified project teams have earned their reputation for quality work.
- ◆ Turnkey Solutions – With proven expertise in structured cabling, wireless networks, video surveillance and Cloud / IT managed services, DataLink provides each tenant the convenience of working with a "worry-free, hassle-free" technology partner.
- ◆ Efficiency Gains – By teaming with DataLink as a single point-of-contact, Heritage cuts down on potential problems and delays when managing multiple contractors.
- ◆ Flexibility – As a client-focused IT services provider, DataLink is easy to work with as each tenant's networking requirements are revised during design and implementation.
- ◆ Teamwork – DataLink works with all trades to stay within budget and maintain the project schedule.
- ◆ Exhaustive Testing – DataLink tests its network infrastructures to ensure they meet industry standards and warranty specifications.

## Peace of Mind

For over 15 years, Heritage has enjoyed peace of mind knowing that its tenants are well taken care of by DataLink experts. Tenants also benefit from the close working relationship between DataLink and Heritage – together we drive their projects forward, ensuring that no detail falls through the cracks. Heritage tenants can count on DataLink's quality infrastructure and surveillance solutions. We're proud to support Heritage's efforts to provide the technology foundation on which tenants can grow their business.



## HIGHLIGHTS

### CUSTOMER

Commercial Real Estate Developer  
Baltimore Metro Region  
Corporate Leasing  
Property Management

### DATALINK SOLUTIONS

Structured Cabling  
Wireless Networks  
Video Surveillance | Access Control  
IT Support | Consulting  
Cloud Solutions  
Audio | Video Services  
Voice | Data Communications

### KEY BENEFITS

One Stop Shop  
24x7 Local Support  
Ongoing Technology Guidance



We Make "IT" Easy