

#### SERVICES PORTFOLIO

#### **Professional Consulting Services**

Need advice for a big project or want strategic input that will help you meet your IT goals?

#### **IT Support Services**

We monitor and manage our clients' networks, desktops, and everything in between.

#### **Corporate Audio, Video Services**

your people connected. Keep Conferencing and video room systems save time, money and travel.

#### Structured Cable | Wireless Access

As the size and nature of your business changes, so will your need for IT access and more speed.

#### **Physical Security**

There's one thing everyone agrees on protecting your people and your assets is absolutely critical.

#### **Business Communications**

Our portfolio offers everything from phones to collaboration capabilities that help you keep in touch.

#### **COMPLETE COVERAGE**

DataLInk is based in Millersville, MD and supports your local, regional, and national locations.



# We Make "IT" Easy

# **Corporate Audio, Video Services** Audio, Web, Video Conferencing

DataLinkTech.com

### Is it difficult to get your teams in one room or all on the same page? If so, your business could be missing opportunities...

Conferencing allows real time interaction among employees, vendors or any group without having to arrange for everyone to be in the same room at the same time. Meetings are shorter, your employees are more productive, and your business moves ahead:

- Sales Deliver presentations remotely to prospects; gualify them before driving or flying.
- Training Develop employees and partners; train customers on new products.
- Marketing Plan, coordinate, and execute campaigns faster to beat the competition.
- Human Resources Roll out policies and new programs to employees in branch offices.
- Engineering Collaborate on designs and plans to get solutions out the door faster.
- Tele-workers Enable impromptu corporate meetings without the commute.
- Project Managers Keep initiatives on track with progress and status check-ups.
- Customer Service/Helpdesk Lower service costs; improve customer relationships.

# **Flexibility and Savings**

Options include premises-based solutions that integrate with your phone system to web-enabled services. The potential for savings on travel is huge when you consider plane, trains, cars, hotel rooms, meals and the potential travel delays that could ruin even the best laid plans. Conferencing technology simplifies everything:

- Set up meetings on the fly
- Share business applications, presentations and documents during the discussion
- Moderate your virtual meetings, introduce speakers, and handle the flow of events

# We Make Conferencing Easy

When travel is driving up your costs and wasting too much staff time, DataLink has solutions that are right for your organization – at a cost that makes sense. Whether you're running a small or medium-sized business, each and every DataLink client is valued. You'll know it, because we'll prove it every day. And it's why for years and years, our client relationships continue.