SERVICES PORTFOLIO

Professional Consulting Services
Need advice for a big project or want strategic input that will help you meet your IT goals?

IT Support Services
We monitor and manage our clients' networks, desktops, and everything in between.

Corporate Audio, Video Services
Keep your people connected. Conferencing and video room systems save time, money and travel.

Structured Cable | Wireless Access
As the size and nature of your business changes, so will your need for IT access and more speed.
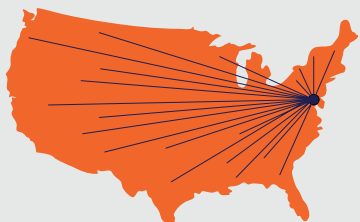
Physical Security
There's one thing everyone agrees on - protecting your people and your assets is absolutely critical.

Business Communications
Our portfolio offers everything from phones to collaboration capabilities that help you keep in touch.

COMPLETE COVERAGE
DataLInk is based in Millersville, MD and supports your local, regional, and national locations.

We Make "IT" Easy

Corporate Audio, Video Services

Conference Room Systems

Is the cost of face-to-face gatherings shrinking your bottom line?

Seeing is Believing

Meetings are essential, but travel and related expenses, plus lost productivity, can exact a hefty toll on your business. Low cost equipment and broadband Internet connectivity have reached the point where the business case for justifying a conference room video arrangement comes down to simple math. We'll run the cost scenarios to show you how they pay for themselves quickly.

More Impact with Video

- **Sales** – Deliver presentations remotely to prospects; qualify them before driving or flying.
- **Training** – Develop employees and partners; train customers on new products.
- **Marketing** – Plan, coordinate, and execute campaigns faster to beat the competition.
- **Human Resources** – Roll out policies and new programs to employees in branch offices.
- **Engineering** – Collaborate on designs and plans to get solutions out the door faster.
- **Tele-workers** – Enable impromptu corporate meetings without the commute.
- **Project Managers** – Keep initiatives on track with progress and status check-ups.
- **Customer Service/Helpdesk** – Lower service costs; improve customer relationships.

Getting Started

Here are the basic room system components you will need:

- Camera
- HD Monitor
- Codec/Processor
- Microphone and Speakers

We Make Conferencing Easy

When travel for meetings is driving up your costs and wasting too much staff time, DataLink has solutions that are right for your organization – at a cost that makes sense. Whether you're running a small or medium-sized business, each and every DataLink client is valued. You'll know it, because we'll prove it every day. And it's why for years and years, our client relationships continue.